



# Lauren Johnson (Grillo)

## Senior Associate

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## Overview

Lauren Johnson (Grillo) represents institutional clients, real estate developers and financial institutions in the acquisition, disposition, financing and leasing of commercial real estate. Her experience includes drafting and negotiating purchase and sale agreements; retail, industrial and office leases, preparing loan documents; all aspects of due diligence, including reviewing title and surveys; and drafting conveyancing documents. Lauren also has extensive experience negotiating and drafting large-scale construction contracts.

Prior to entering private practice, Lauren worked within a publicly traded real estate investment trust handling the acquisition and leasing of single tenant industrial buildings. She prepared, negotiated and reviewed purchase and sales agreements, complex commercial leases and closing documents.

## Experience

*No aspect of this advertisement has been approved by the highest court of any state. Prior results do not guarantee a similar outcome.*

Represented a U.K.-based private equity firm purchasing hotels throughout the United States, including extensive due diligence in connection with the purchase of a \$400 million hotel portfolio

Represented a publicly-traded real estate investment trust in acquiring industrial properties throughout the United States, including a \$97 million portfolio purchase

Represented a private real estate investment firm in the acquisition of a \$50 million, mixed-use retail and office property in Newton, MA.

Represented a NY-based real estate investment company purchasing properties throughout the southern region of the United States and counsel regarding joint venture entity formations and ancillary documents

Represented an owner in connection with a \$150 million construction contract

Currently represents a private real estate investment trust and real estate developer in acquiring, leasing and selling industrial properties throughout the United States, including a \$42.925 million portfolio

## Practices & Industries

**Commercial Real Estate**

**Construction**

**Corporate & Business Law**

**Infrastructure**

# Education and Credentials

## Education

Suffolk University Law School, J.D., *cum laude*, Dean's List, 2017

Wheaton College, B.A., *cum laude*, 2011

## Admissions

Commonwealth of Massachusetts

## Affiliations

American Bar Association

Boston Bar Association

Real Estate Bar Association

# Insights

Wu Outlines Plan to Offer Tax Breaks For Residential Conversions of Office Buildings

July 13, 2023

Massachusetts Launches New Financing Program for Property Owners Looking to Implement Energy-Related Improvements

August 3, 2020

Massachusetts Attorney General Rejects Local Ban on New Gas and Oil in Building Connections

July 31, 2020

Construction Services Permitted to Resume in Massachusetts During COVID-19 Pandemic

May 18, 2020

# News

Day Pitney Counsels Novaya Foxfield Industrial in Sale of Two Assets

January 21, 2022

Day Pitney Represents USPF Chatham LP in its \$35 Million Acquisition of Chatham Village Apartments

October 11, 2019

# In The Media

Best Real Estate Deals of 2021: Industrial Winners

Philadelphia Business Journal, March 31, 2022